Corporate Presentation 2023

A1 Austria

Company

A1 Austria

A1 Group

- Leading telecommunications provider in the CEE.
- **7 countries**, around **27 million customers**.
- European unit of **América Móvil**, one of the largest wireless services provider in the world.
- **A1 Digital**: digital transformation in the core markets as well as in Germany and Switzerland.
- **A1 Austria** is the largest company within the Group, generating 55% revenues.

27 mn	**5,0 bn**	**1,8 bn**	**17.906**
Customers in 7 core markets	Total revenues; financial year 2022	EDITDA in the financial year 2022	Employees as of year-end 2022

Strong brands

- Austria’s leading communications provider.
- A total of **around 5.2 mn mobile customers** and **2.9 mn fixed network products** provided.
- Internet, Voice, TV and IT-Services **from one source**.

Responsibility for Austria

- A1 provides the **basis for digitalization** with its networks, smart solutions and products.
- From security, to comfort, energy and entertainment: **everything is connected**.
- The **Internet of Things** (IoT) and **5G campus networks** are steadily increasing in importance.
- Companies value the potential offered by **IT innovations**.
- A1 connects **Austrian companies** with tomorrow’s technologies, products and services.

Business Areas

A1 Austria

Consumer

A suitable offer for every household

Internet, TV, smartphones and classic telephony.

Enjoy the best and fastest internet at home with the largest fibre-optic network.

Most awarded network for best reception and fastest surfing pleasure.

A1 Xplore TV & Canal+ the perfect combination of live TV & streaming app.

A1 video library with more than 7,500 films & series, up to 190 TV channels and an additional 5,000 hours of films & series with Canal+.

Cybersecurity Services: always safe on the Internet without specialist knowledge.

A1 Austria

Consumer

A1 Services & Benefits

- Around **3,000 employees** take care of **100,000 customer contacts** every day.
- Whether My A1 App, A1 Chat, A1 Live Shop or Social Media: **best service** also via digital channels.
- There for customers **on site**: in A1 shops, post offices, retail partners and with the regional sales and service teams.
- **In person and online** - 24 hours, 365 days a year 24/7
- with **innovative, digital features** for the best experience in every customer contact.

A1 Smile - the extensive world of benefits for all A1 customers

With A1 Smile, A1 wants to give its customers a smile and say thank you for their loyalty:

- Exclusive offers at selected advantage partners
- Get to know new Austrian companies & products
- Unique events & competitions

A1 Austria

SME

Offers for Entrepreneurs

The office is at home everywhere
Home Office products offering fixed line, Internet, mobile and a personal cloud at home

working on the go
always in touch with mobile business products

Professional internet presence
Through your own DSGVO-compliant homepage at a fixed price and search engine optimisation, also with advertising

Commercial
high security standards and reliable
availability: on the phone, via Internet and e-mail

.

Providers & Pharmacies
Networks and data protection: Healthcare solutions from A1 have simply everything for health

Hotels & Catering
Safe, fast and reliable
A1 services satisfy the highest standards

A1 Austria

Enterprise

The right solution for every business

Connection
The ideal connection of all business units allows efficient and cost-saving working

.

Communication & IP Telephony
Communication solutions, interwining seamlessly

Business Service
Everything from a single source. A1 experts find the right solution for each problem

Security
Comprehensive protection for enterprise networks, Server and devices. Also for the premises

IT-Services
A1 takes care about the whole IT infrastructure

A1 Austria

Enterprise

Ready for the digital future

Largest Infrastructure

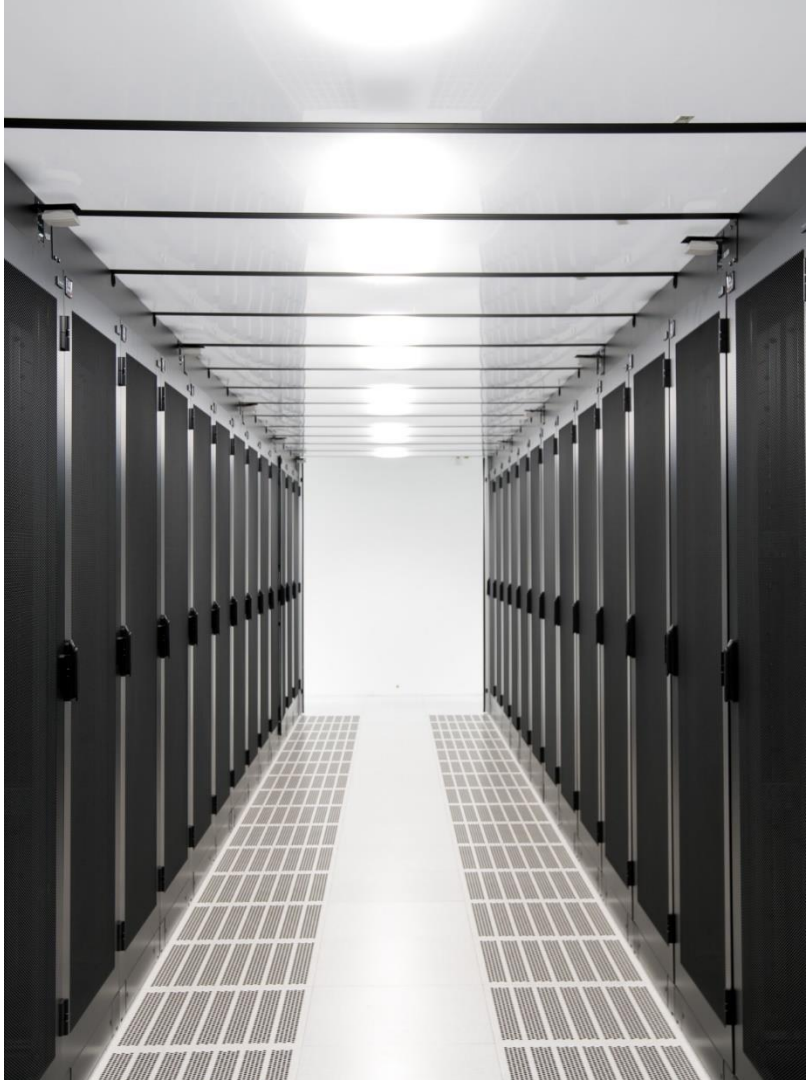
- 68.000 km km of fiber optic network: we connect Austria
- More than 12,300 4G/LTE and 5G/NR transmitters
- Largest data center operator with a total floor area of 12,000m²

Comprehensive Service

- 1,000 technicians and experts
- Country-wide technical support for
  - 100,000 data lines and corporate networks
  - 60,000 telephone systems
  - 55,000 desktops
  - 25,000 payment terminals

Highest Level of Security

- 100% of data stored in Austria
- ISO 27001 – highest level of certification in terms of information security



A1 Austria

IT & Cloud Services

Scalable, highly available and secure

Always at hand
Location-independent access to documents and services

Cost-efficient
Low costs for comprehensive solutions

Future-proof growth
Technology that flexibly adapts to business needs

Data protection and security
Maximum protection according to European laws and organic standards

Around the clock service
Available day and night

A partner at eye level
Digital services for companies of all sizes

A1 Austria

Security

Your business secure all around

Object security through physical protection using alarm services.

Security Consulting: Knowing where and how to invest in security.

Network Security and transparency within corporate networks and between locations.

Cloud Security for public & private cloud services and secure access to the cloud.

Endpoint Security for devices on premise and on the move.

OT & IoT for Production, Mas

Security Operation Center: Security through the detection of attacks and the implementation of active defence measures.

Incident Response: Immediate deployment of countermeasures in the event of an attack.

Infrastructure

A1 Austria

Broadband in Austria: A1 Fiber Optic Network

- More than **69,000 km** of fiber optic cable: Austria's digital lifeline.
- Ready for the future: A1 fiber access points in **95% of all municipalities**.
- A1 Highspeed Internet for more than **3.6 million households**.
- Superfast and stable bandwidths of up to **1,000 Mbit/s** for home connections.
- Ultra-fast internet **for businesses and industry**.

5G and Mobile Broadband for highest Flexibility

- **5G** coverage in cities and rural communities.
- **Mobile broadband coverage** across Austria.
- The most **award-winning** mobile network in Austria.
- **A1 Giganet**: The best combination of the largest fiber optic network and fastest 5G technology.

futurezone netztest testsieger

Smartphone DEZ 21 - JAN 22 TESTSIEGER NETZTEST 2022 A1

Smartphone DEZ 21 - JAN 22 BESTES 5G-NETZ NETZTEST 2022 A1

CHIP Testsieger Mobilfunknetze Austria März 2023 A1 Unabhängige Tests seit 1978

One of the world's largest fiber networks

- Technological and local know-how of Telekom Austria Group and **América Móvil** to leverage synergies.
- Joint footprint with **200 Points of Presence** (PoP) within 47 countries.
- **Global wholesale presence** of Telekom Austria Group strengthened through additional coverage in the Americas.

Gemeinsamer Footprint mit América Móvil

Responsibility

A1 Austria

A1 digital.campus & seniors academy

A1 digital.campus

Find digital solutions for the challenges of our time.

- Children and young people as well as parents and educators discover the opportunities of digitalisation together and develop ideas for a better future.
- The focus is on joint creative experimentation and playful exploration, taking into account the current competency models for digital education.
- Getting girls excited about STEM topics is one of the focal points of the A1 digital.campus.
- The A1 digital.campus initiatives are oriented towards the Sustainable Development Goals of the United Nations and the skills of the 21st century: creativity, critical thinking, communication & collaboration.

A1 seniors academy

- Free internet training on mobile devices for 60+ (approx. 50,000 participants since 2011)
- On-site courses throughout Austria as well as a comprehensive online training offer
- Austrian Seniors' Council is a cooperation partner
- Seal of quality for digital senior training from the Federal Ministry of Labour, Social Affairs, Health and Consumer Protection.

www.A1Seniorenakademie.at

A1 Austria

A1 Start Up Campus

Innovation meets experience

- With the **A1 Start Up Initiative**, A1 supports young entrepreneurs by
- Provision of fully equipped office space and state-of-the-art technology at the **A1 Start Up Campus**
- **Business consulting**: from marketing concepts to sales support throughout the A1 Group
- A1 Start Up Members:

INVENIUM DATA INSIGHTS · whalebone · Jolico · clymates next level esg · EDDI BIKE · Ubiq · ready2order · warrify. · adscanner · itjobsaustria.at · Pandocs · gouvis LEVEL UP YOUR SKILLS! · eSquirrel Lernen wird mobil · JUHUU · WISCH'N! · Sleeve

www.A1startup.net

Environmetal & Climate Protection

- A1 operates its network **100% CO_2 neutral** by reducing and compensating the emissions caused.
- Continuous improvement of energy efficiency through modern, **environmentally friendly** solutions.
- Use of electricity from **renewable energy**.
- **Sustainable & recyclable** packaging design.
- **Recycling and refurbishment** of end devices.

A1.net

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